



U . S . T R A D E A N D D E V E L O P M E N T A G E N C Y

April 30, 2018

Mr. Eric Plomondon
Vice President Manufacturing
Radiometrics
4909 Nautilus Court North
Boulder, CO 80301
Via email: eric@radiometrics.com

Dear Mr. Eric Plomondon:

On behalf of the U.S. Trade and Development Agency (USTDA), I would like to thank you and your colleagues for your participation in the Indonesia Marine Observation Infrastructure and Forecasting Technologies Reverse Trade Mission (RTM). We are grateful to you for helping make the overall visit a success. The delegation expressed gratitude for the very informative and frank discussions with you.

Our goal in organizing this Reverse Trade Mission was to provide the delegates with firsthand site visits and interactions with U.S. companies that are at the forefront of the weather monitoring and forecasting sector and to demonstrate U.S. technologies, equipment, and services. The preliminary feedback we received from the delegation indicates that the visit was extremely well received and productive, which is a testament to your support.

We hope that many commercial opportunities and mutually beneficial relationships will result from the contacts you made during their visit. As you explore these new business opportunities, please feel free to let us know if there is any way USTDA may be of assistance to you in following up on any opportunities that may arise from this visit. In the meantime, our contractor, The Webster Group, will be contacting you periodically to gather information on any business activities that have resulted from this RTM.

Again, thank you for taking the time to host the delegation. We hope you found the visit productive and made good contacts for future engagement in Indonesia.

Sincerely,

A handwritten signature in blue ink, appearing to read "David Ross".

David Ross
Country Manager, Southeast Asia
U.S. Trade and Development Agency